

Technomics History

1. Year
2. Super Hero
3. Professional Athlete
4. Celebrity
5. Very Large Number
6. Verb - Present Ends In Ing
7. Occupation
8. Event
9. Animal (Plural)
10. Verb - Past Tense
11. Adjective
12. Noun - Plural
13. Notorious Historical Figure
14. Noun - Plural
15. Noun - Plural
16. Noun
17. Verb - Past Tense
18. Adjective
19. Noun - Plural
20. Full Name Of A Person

Technomics History

Technomics, which has had broad-based employee-ownership since the establishment of an ESOP in January 2010, was incorporated in _____^{Year}_____. Original founders _____^{Super Hero}_____ and _____^{Professional Athlete}_____ were 50/50 owners. Both were experienced cost analysts, having spent time at Tecolote and MCR. The company effectively opened for business in Santa Barbara in 1986 with its first contract for the Naval Weapons Center, China Lake. In 1988, _____^{Celebrity}_____, who had worked with at Tecolote, joined Technomics and purchased Tom's 50% share of the business. They formed the foundation of a Santa Barbara office that grew to be as large as _____^{Very Large Number}_____ employees between 1986 and 2000. Virtually all of Technomics work during that period (all of which was cost analysis) was for Army and Navy clients in the Washington DC area. The company built a reputation for delivering quality cost research products, including databases, cost estimating techniques and cost models.

In 1999, Rick Collins was _____^{Verb - Present ends in ING}_____ as a _____^{Occupation}_____ for the Naval Center for Cost Analysis (NCCA), one of Technomics clients. Late in that year, Technomics called Rick to ask for his recommendation of a DC area senior analyst who might be a good fit for the company, a response to Technomics DC area clients expressing an interest in a local Technomics _____^{Event}_____. The conversation ended with Rick promising to think about prospective _____^{Animal (plural)}_____ and expressing his interest in a potential change. Roughly five months of conversations between Gene, John and Rick about vision, strategy, ownership, etc. led to a decision to open an east coast office.

On June 19th, 2000, Technomics East _____
_____ building. Due to the fact that he received a 'one-time offer' to join an internet start-up firm, Paul opted out and promised to join us after he made his first couple million. So, on Day 1, Technomics East was Rick, Jeff and Mike Gallo, a former NCCA colleague who most recently had worked at TASC. The first couple Technomics _____ were for clients that knew us well -- NCCA and the Marine Corps Combat Development Command (MCCDC). By the summer of 2001, Rick, Jeff, and Mike were joined by fellow former NCCAers Jason Lee, Brian O, and Paul (not a millionaire), Joe (a NAVSEA transplant), and our first college recruit, _____.

In late summer of 2001, the company moved to the sixth floor because we had reached the capacity of our original space. This afforded Michelle the space to get away from the guys and the company the opportunity to continue to hire former _____ and _____. It also afforded us room for a ping pong table that got some serious lunchtime and post work action, the latter of which was often accompanied by _____.

Since moving to the 6th floor in August 2001, the office has expanded four times by adding contiguous space _____ other organizations. At the same time, our sales and client base has grown to include a _____ set of DoD _____, as well as civil agency clients such as GAO, NASA and _____. Also, at the same time, the variety of work and project types has grown to include training,

systems engineering, project management, discrete event simulation, data visualization and software product development.