Technomics History

1. Year _____

2. Super Hero _____

3. Professional Athlete _____

4. Celebrity _____

5. Very Large Number _____

6. Verb - Present Ends In Ing _____

7. Occupation _____

8. Event _____

9. Animal (Plural) _____

10. Verb - Past Tense _____

11. Adjective _____

12. Noun - Plural _____

13. Notorious Historical Figure _____

14. Noun - Plural _____

15. Noun - Plural _____

16. Noun _____

17. Verb - Past Tense _____

18. Adjective _____

19. Noun - Plural _____

20. Full Name Of A Person _____

Technomics History

Technomics, which has had broad-based employee-ownership since the establishment of an ESOP in January 2010, was incorporated in _____Year_____. Original founders _____Super Hero_____ and _____Professional Athlete_____ were 50/50 owners. Both were experienced cost analysts, having spent time at Tecolote and MCR. The company effectively opened for business in Santa Barbara in 1986 with its first contract for the Naval Weapons Center, China Lake. In 1988, _____Celebrity_____, who had worked with at Tecolote, joined Technomics and purchased Tom's 50% share of the business. They formed the foundation of a Santa Barbara office that grew to be as large as _____Very Large Number_____ employees between 1986 and 2000. Virtually all of Technomics work during that period (all of which was cost analysis) was for Army and Navy clients in the Washington DC area. The company built a reputation for delivering quality cost research products, including databases, cost estimating techniques and cost models.

In 1999, Rick Collins was _____Verb - Present ends in ING_____ as a _____Occupation_____ for the Naval Center for Cost Analysis (NCCA), one of Technomics clients. Late in that year, Technomics called Rick to ask for his recommendation of a DC area senior analyst who might be a good fit for the company, a response to Technomics DC area clients expressing an interest in a local Technomics _____Event_____. The conversation ended with Rick promising to think about prospective _____Animal (plural)_____ and expressing his interest in a potential change. Roughly five months of conversations between Gene, John and Rick about vision, strategy, ownership, etc. led to a decision to open an east coast office.

On June 19th, 2000, Technomics East ___Verb - Past Tense___ its doors for business on the 5th floor of our

___Adjective___ building. Due to the fact that he received a 'one-time offer' to join an internet start-up firm,

Paul opted out and promised to join us after he made his first couple million. So, on Day 1, Technomics East was

Rick, Jeff and Mike Gallo, a former NCCA colleague who most recently had worked at TASC. The first couple

Technomics ___Noun - Plural___ were for clients that knew us well -- NCCA and the Marine Corps Combat

Development Command (MCCDC). By the summer of 2001, Rick, Jeff, and Mike were joined by fellow former

NCCAers Jason Lee, Brian O, and Paul (not a millionaire), Joe (a NAVSEA transplant), and our first college

recruit, ___Notorious Historical Figure___.

In late summer of 2001, the company moved to the sixth floor because we had reached the capacity of our

original space. This afforded Michelle the space to get away from the guys and the company the opportunity to

continue to hire former ___Noun - Plural___ and ___Noun - Plural___. It also afforded us room for a ping pong

table that got some serious lunchtime and post work action, the latter of which was often accompanied by

___Noun___.

Since moving to the 6th floor in August 2001, the office has expanded four times by adding contiguous space

___Verb - Past Tense___ other organizations. At the same time, our sales and client base has grown to include a

___Adjective___ set of DoD ___Noun - Plural___, as well as civil agency clients such as GAO, NASA and

___Full Name of a Person___. Also, at the same time, the variety of work and project types has grown to include

training,

systems engineering, project management, discrete event simulation, data visualization and software product

development.