Power Statement

1.	Adjective
2.	Adjective
3.	Number
4.	Market
5.	Number
6.	Number
7.	Month
8.	Number
9.	Number
10.	Number

Power Statement

No one brings the SERVICE, EXPERTISE, and SCALE that YP does.
AND no one has the volume of data that helps to build marketing plans for local businesses
like YP.
What I'm talking about is our Circle of Care solution where we provide a service to customers
who qualify. With this service we track every phone call that we deliver to those advertisers, we capture who is
calling and where we delivered that lead from. In addition to that we hold ourselves accountable for delivering
an agreed upon number of leads. Nationally, there are currently customers with our Circle of
Care service. Locally here in, we have customers. And, we are meeting or
exceeding on our lead agreement with over
delivered leads to those advertisers, with of those leads coming from our print
product alone. (And, not all of those advertisers are even represented in our print product) And
the best part of it is I can see how we are generating leads to the other plumbers in our area. And it is because of
all this data that I can recommend to you with confidence a tailored marketing program with the right mix of
products that fits the goals and budget of your business.

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