

## LatinxEd Pitch #3

1. Question Connected To Their Lived Experience
2. Problem We Are Solving
3. Solution To The Problem
4. One Of Our Key Audiences
5. Example Of Impact
6. Metaphorical Role We Can Play
7. Ask For This Person

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Let me ask you something: when was the first time \_\_\_\_\_  
question connected to their lived experience\_\_\_\_\_? Your experience is very similar to mine and the fact that the majority of Latinx folks in our state also share this is what fuels LatinxEDs work. We are an education nonprofit organization in North Carolina and we focus on \_\_\_\_\_  
problem we are solving\_\_\_\_\_. We have created programs to provide \_\_\_\_\_  
solution to the problem\_\_\_\_\_ for \_\_\_\_\_  
one of our key audiences\_\_\_\_\_. Through our work, we have \_\_\_\_\_  
example of impact\_\_\_\_\_. We know that going through this experience can sometimes feel scary and lonely, but you do not have to do it alone. We are here to serve as your \_\_\_\_\_  
metaphorical role we can play\_\_\_\_\_ so join us by \_\_\_\_\_  
ask for this person\_\_\_\_\_.